



Leonard, Street and Deinard

The law firm of Leonard, Street and Deinard was founded in Minneapolis in 1922. Today, the firm has over 190 attorneys on staff and an international reputation. Leonard, Street and Deinard clients range from individuals and start-up businesses to Fortune® 500 companies. Leonard, Street and Deinard has four locations in Minnesota and Washington D.C. For more information, visit www.leonard.com.

Challenge

The firm needed to replace its legacy Octel messaging system to one that went beyond traditional voice mail capabilities and offered attorneys and clients greater access and flexibility. They also needed a communications system that offered the cost savings of IP telephony and increased the mobility of its attorneys.

Solution

Leonard, Street and Deinard chose an Avaya solution to meet its needs and the support of Avaya Global Services to provide ongoing maintenance. Avaya Modular Messaging and Unified Communications Center will afford the firm’s attorneys greater mobility and flexible access to vital messages.

| Applications and Services | |
|---|--|
| <ul style="list-style-type: none"> • Avaya MultiVantage™ Communications Applications • Avaya Communication Manager • Avaya S8700 Media Server • Avaya S8300 with Local Survivable Processors • G700 Media Gateway • Avaya Extension to Cellular • Avaya 2420 Digital Telephones • Avaya 4600 Series IP Telephones | <ul style="list-style-type: none"> • Avaya UCC Speech Access • Avaya Modular Messaging • Avaya E-consoles • Avaya IP Softphones • Avaya Global Services <ul style="list-style-type: none"> – Implementation Services – Maintenance Service Agreement |

Results

- **Increased productivity.** Modular Messaging integrated with Microsoft Exchange allows attorneys easy access to voice and e-mail messages from one convenient location.
- **Improved client service.** With Speech Access and Extension to Cellular, attorneys can be reached any time or place they are needed. The technology facilitates more intelligent, personalized interaction with clientele.
- **Reduced operating costs.** Use of intelligent IP technology reduces the firm’s costs by facilitating free calling between offices.

For more customers leveraging intelligent communications for a competitive advantage, go to avaya.com and click on “Hot Topics” and select “ICONS.”

LEONARD
STREET
 AND
DEINARD